

PNO Group B.V

Company Presentation



Inspire Improve Impact

Who we are

Facts:

- ✓ More than 250 Employees, with Offices in 6 western European Countries
- ✓ Support SMEs, large enterprises, universities and other organisations in Technology Transfer actions and Research projects, also through the optimal usage of European and National Grants

Key Figures

Current client portfolio: over 2,000 customers

Annual acquisition: around €140 million in grants and incentives

An average success rate of 50-60%



Our main activities



GRANTS CONSULTANCY

Support to public and private organizations in the usage European and National grants, through grant identification, proposal preparation (technical, financial and administrative support), project coordination and administrative management

INNOVATION MANAGEMENT

Support to the innovation processes of Enterprises (innovation idea generation, concept evaluation, financial analysis evaluation and fundraising)

TECHNOLOGY TRANSFER

Supporting actions aimed at favoring research, knowledge sharing, creation of networks and the realization of R&D projects with Large Enterprises, SMEs and RTD Centers

TECHNOLOGY EXPLOITATION

Support to SMEs, Research centers and large enterprises in the commercial exploitation of advanced research results through innovative methodologies, including analysis of applications in different industrial sectors.

Our Support Actions to SMEs

PNO carries out networking and innovation-support projects aimed at setting up research networks, knowledge-sharing communities and favoring SMEs R&D activities:



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Support Action (funded by FP7 Surface Transport Programme) aimed at creating a network of clusters of SMEs operating in the Surface Transport, with the objective to favor collaborative R&D projects with SMEs, Large Enterprises and Research organizations (www.smartransport.eu)



Support Action (funded by FP7 Security Programme) aimed at supporting SMEs in entering the Security market, by setting up meta-clusters of SMEs and Large Enterprises to favor joint research and development actions in Security (www.osmosisecurity.eu)



AEROPORTAL: merge between SCRATCH and AEROSME, it is a support action aimed at favoring the presentation of R&D project (by SMEs, Large enterprises and RTD centers) in the Aeronautic sector under FP7 (www.aerportal.eu)



EUGA project : led by Microsoft, Intel and HP, it is realized in 27 Countries and represents the largest private action aimed at stimulating SMEs innovation through public grants, with direct connection with more than 2000 SMEs

NEW PNO INITIATIVE



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INNOVATION PLACE matches pre-screened R&D projects, qualified organisations, and public funding opportunities to favour research and technological innovation.

Becoming a **free member** you get:

- Updated **information** on European and National research funding opportunities;
- Get a **free evaluation** of your project ideas (> 500.000 Euro).
- **Pre-screened** high-level R&D projects searching for partners;
- Find **partners** among leading European industries, research organisations, and SMEs;
- Use Innovation Place to **manage your proposal** (sharing documents, managing the consortium)

<http://www.innovationplace.eu/> *Beta version*



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