

Winning Public Funding in Europe

Presentation to:

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President

Recent Successes

LNE Group has secured € 70 million in public funding for projects in the U.S. and Europe including most recently:

- € 140.000 for the development of a digital control valve unit used in low-speed diesel ship motors;**
- € 600.000 for a new production line at a customer's Bavarian site;**
- € 1 million for the development of a new solar mirror used in concentrated solar power (CSP).**

LNE Group

- **Transatlantic grant writing and lobby consultancy**
- **Goal: acquire public funding for clients**
- **Formed in 2002**
- **26 professionals in 7 offices**



LNE Group in Europe

- **8 full-time staff at LNE Group's Berlin office**
- **Managed by Ryan Anderson, European Director, with 15 years experience in private industry, trade associations and government**
- **LNE Group's U.K. efforts coordinated by Eimear O'Mahony**
- **New offices in London and Amsterdam scheduled to open in winter 2010**

Grant Writing Services

LNE Group manages all aspects of the grant writing process including:

- Finding and qualifying funding opportunities;
- Identifying partners (university, suppliers, customers) when required or beneficial to a project;
- Drafting all aspects of a proposal;
- Coordination and communication with funding authorities;
- Post-award support ensuring compliance with regulations.

Case Study: The Ultimate Solar Trough Mirror

LNE Group supported a German-based client with the goal of developing a new mirror to be used in CSP systems

- Scope: LNE Group worked with the client to expand the project scope for maximum funding support.
- Partners: We brought two German research institutes and an SME together, boosting funding prospects.
- Interaction: LNE Group met with funding officials in resolving questions and advocating for funding.
- Grant writing: Our team wrote all 120 pages of the project proposal (final draft).

LNE Group - Contacts



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